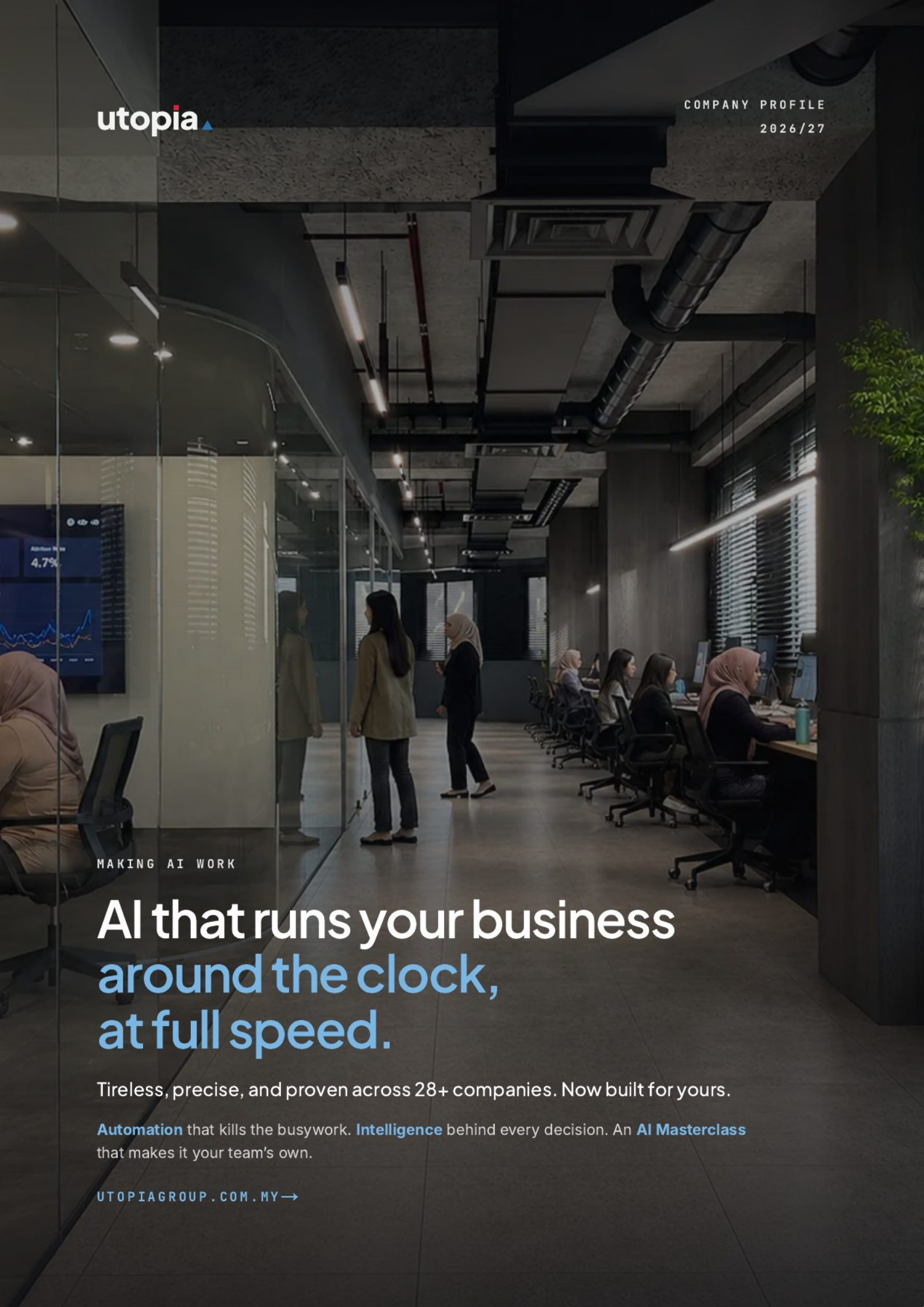


utopia

COMPANY PROFILE
2026/27

MAKING AI WORK

AI that runs your business around the clock, at full speed.

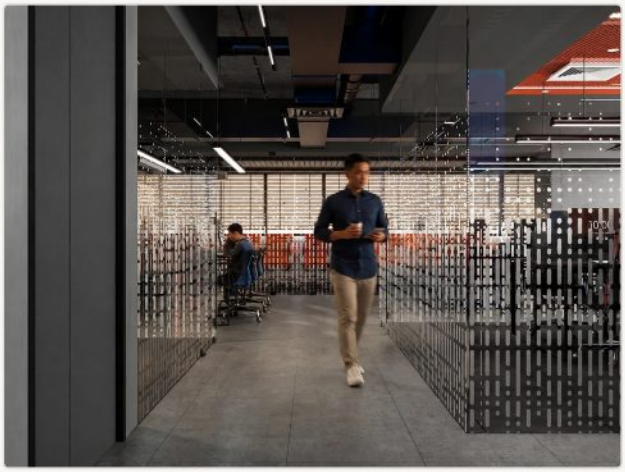
Tireless, precise, and proven across 28+ companies. Now built for yours.

Automation that kills the busywork. **Intelligence** behind every decision. An **AI Masterclass** that makes it your team's own.

UTOPIAGROUP.COM.MY→


“
AI is the most disruptive force in history.
ELON MUSK

Seeking High Profit Margin with AI.



We started in 2014 with room rentals in Kuala Lumpur. That business — today **Utopia Co-Living** — became the largest room rental brand in the city, because we built a digital marketing engine that put it in front of the right tenants.

That engine became our playbook. We used it to grow into 28 companies across 15 industries — medical equipment, construction, transportation, F&B, aircond, towing, coliving — with more than **400 people** across Malaysia.

In twelve years of running businesses, I have seen the ground shift only twice. The first time was in **2018**, when digital marketing in Malaysia became extraordinarily cheap and a small business that understood the channels could outspend a much larger one for attention. The second time is happening now — and it is **AI**.

> ***With AI, the same work now takes ~80% fewer people — and our profit margin climbed from 15% to 23% in the first 6 months.***



Over the last twelve months we rebuilt our own back office around it. Bank reconciliation that needed 3 accountants now needs 1. Payroll that took a week takes an afternoon. We turned the entire group **AI-native**: the accountant became a finance tech lead, the CS lead became an account manager.

This is why my co-founder **Vincent Goon** and I started Utopia Accelerator in 2025. We make one promise — we build you the same custom AI we've proven across 28+ companies, and we keep working until it pays for itself.

Building AI isn't just about automating what you do today — it's about being ready for the era of autonomous work: leaner costs, sharper efficiency, and far more output from every person. That shift is coming fast, and from 2027 it will reshape entire industries. ***Move early — and may the AI be with you.***

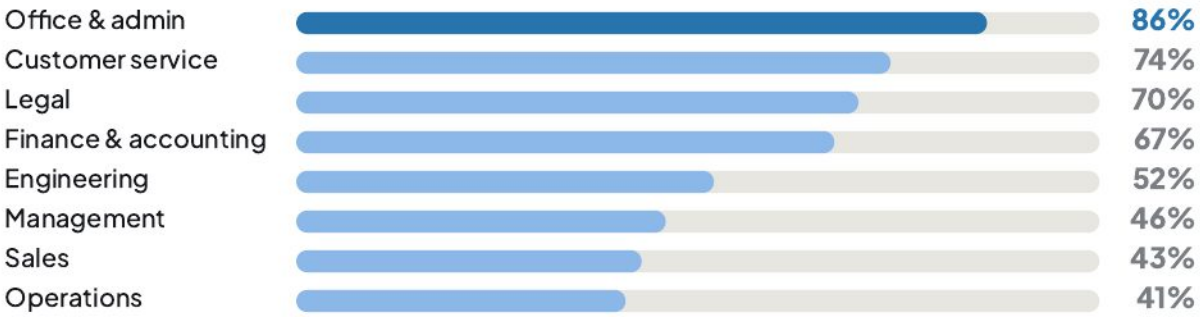


Chok Chun Ynh
Co-Founder & Director · Utopia Accelerator Sdn Bhd

Why this matters now

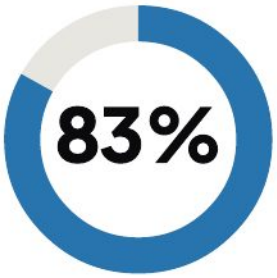
AI is already doing the work — the owners who move first keep the margin.

The jobs AI automates first



Share of an average role's day-to-day tasks that today's AI can already do — admin, clerical and back-office work is first in line.

By 2027, 83% of work hours run on AI



OF WORK HOURS

On the current trajectory, more than four-fifths of today's work hours will be done by AI within two years.

The work changes — it doesn't vanish



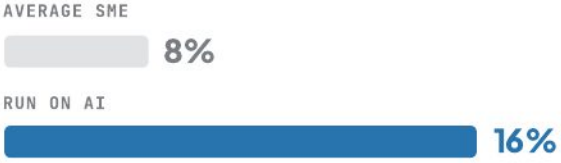
Roles displaced vs newly created worldwide by 2027. Old jobs close; new, higher-value ones open.

AI never clocks off



No salary, no leave, no turnover — it works every night while you sleep, and never asks for a raise.

AI doubles PAT margin



The average Malaysian SME runs ~8% profit-after-tax. With AI removing cost, waste and rework, we have seen that margin double — but only after about six months of implementation.

Sources: Goldman Sachs ('26) · McKinsey Global Institute ('26) · WEF Future of Jobs ('26) · Utopia operating data ('26).



Utopia Accelerator Sdn Bhd

Utopia Accelerator is the AI transformation arm Utopia Group built — we design, deploy and run custom AI systems, proven across the 28 companies in our own group and 70+ more clients across Malaysia — built for profitability, margins, speed, and far fewer errors.

OUR AI STACK

Built like a software company — we design, ship and run your AI.

Utopia Accelerator is one team doing three things for your business — and it's already running across our own group and 70+ more clients.

WHAT WE DO

Automation

AI that runs the repetitive work — billing, follow-ups, reports — on its own.

Intelligence

Your daily data turned into clear numbers and decisions, in real time.

Education

We train your team to own it — so it sticks long after we leave.

RM 70M	28	350	2018
Group revenue	Companies transformed	Staff across the group	Founded

We design, deploy and run AI for **28 companies across our own group** and **70+ more clients and partners** across Malaysia — 15 industries and counting.

COMPANIES RUNNING ON OUR AI

We're an AI transformation company — proven inside our own 28-company group first.



Utopia Accelerator was built inside a real operating group — so every system in this profile is hardened on real businesses before it reaches a client. The same payroll, collections, sales and cash AI already runs across **28 companies in our group and 70+ more clients** across Malaysia, within a group scaled to **RM 70M** since 2018. By the time it reaches you, it's proven — not a pilot.

Headquarters

Level 33-3, Sunway Putra Tower
100 Jalan Putra, Chow Kit
50350 Kuala Lumpur, Malaysia

Legal entity

Utopia Accelerator Sdn Bhd

SSM 202401045780 (1591626-K)

MDEC Accreditation in progress

INDUSTRIES WE AUTOMATE

Medical & pharma — Stock AI	Construction — Site AI	Logistics & transport — Fleet AI	F&B & catering — Order AI
Aircond & MEP — Service AI	Retail & e-commerce — Sales AI	Property & rental — Collect AI	Trading & distribution — Account AI
Manufacturing — Ops AI	Professional services — Admin AI	Automotive — Fleet AI	Education & training — Admin AI

72 Clients on customised AI Automation

38 Clients on a ready-made app



The workflow app SME bosses ask us for most

OpsFlow

Turn your operation into software. Watch it run — live.

Replace the clipboard. Every step of how your business actually runs — intake, weigh, sign-off, deliver — becomes one app you can see, control, and trust. From pen & paper to a live screen.

- See every job live
- Run it from your phone
- SOP can't be skipped
- Resignation-proof

FROM THE CLIPBOARD TO A LIVE SCREEN

You already have a process. We make it run itself.

OpsFlow doesn't change how your business works — it captures it. Every paper step becomes a tap, every tap is tracked, and the whole operation shows up on one screen. Here's what changes the day you switch.



See every job, live

From "where's the lorry?" to a glance. A stalled job lights up before it costs you.



Run your floor from your phone

Your whole operation on one screen, wherever you are — no need to stand on the floor.



Your SOP, enforced

No stage skipped or back-dated. The weight gets keyed, the photo taken, the sign-off happens — or the job can't move on.



Resignation-proof

If your key clerk quits tomorrow, nothing breaks — the operation lives in the system, not one person's head.

100%
less pen & paper
the clipboard is gone for good

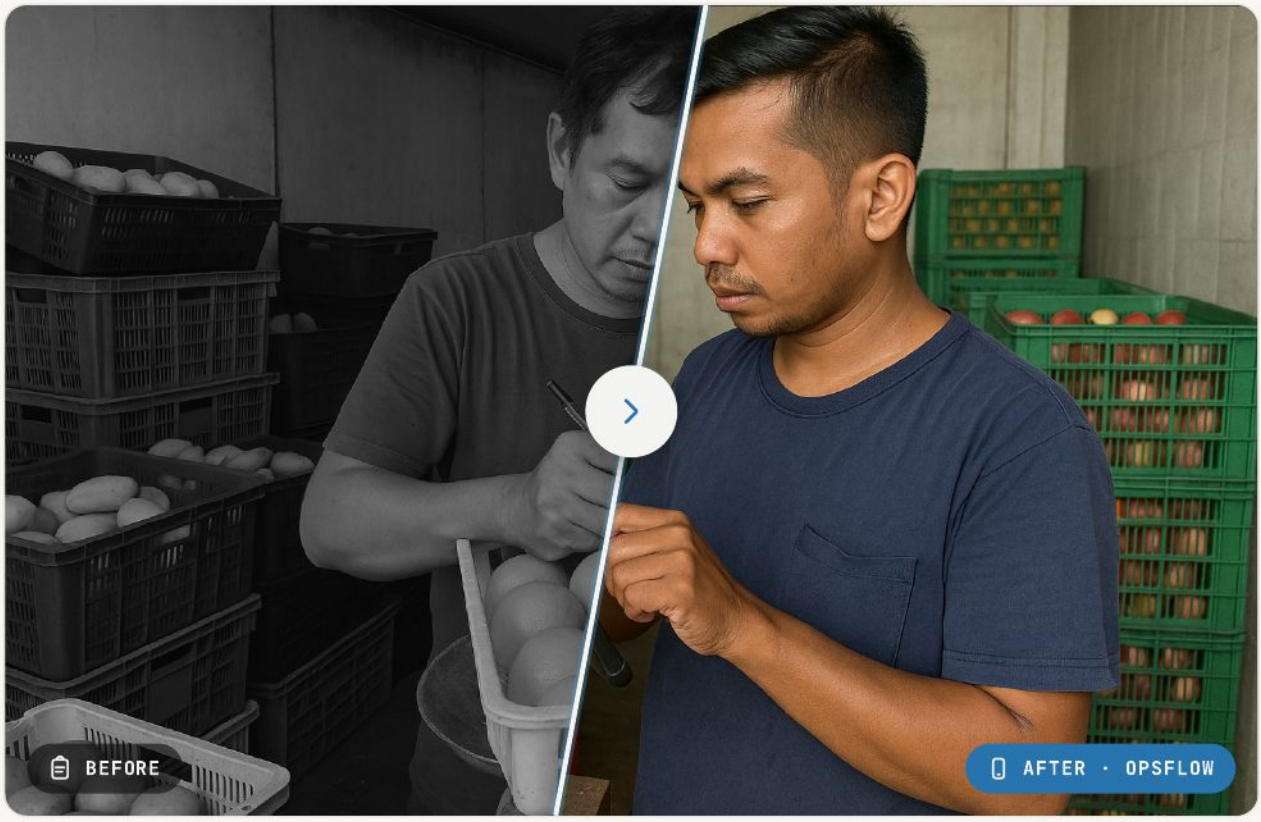
91%
fewer typing mistakes*
*across the businesses we run on it

1 tap
to a job's full history
who did what, when — with proof

COLD STORAGE & DISTRIBUTION · INTAKE TO DELIVERY

Every kg weighed, tracked, and signed for.

Today it's a damp paper slip that rides the van and goes missing. With OpsFlow the weight is captured right at the scale, tied to the order, and follows it all the way to the customer's door — with GPS and a signature.



Zero lost paperwork

Every weight is typed straight onto the order the moment it happens — no more paper slips to lose.

Live GPS on every van

Know exactly where each delivery is, and prove every drop with a photo and the time it happened.

Every kg accounted for

What leaves the cellar is what you bill — no missing stock you can't explain.

BEFORE
PEN & PAPER

Paper slip — Rides van — Lost slip — Guess later

AFTER
How it works

Intake — Weigh (typed in) — Quality check — Load — Sign-off — Deliver

ASSET MANAGEMENT · OUT AND BACK

Know where every asset is — and what shape it's in.

A rented machine leaves on a paper form and you're blind until it's back. OpsFlow tracks every machine live and takes photos when it goes out and comes back — so you always know where it is, what shape it's in, and the "who broke it" argument is over.



Find any machine in seconds

See where every machine is, right now — nothing goes missing on a job site again.

100% photo proof

We photograph each machine when it leaves and when it comes back — damage arguments end.

More earning days

See what's free, out, or due back — and get every machine working again sooner.

BEFORE
PEN & PAPER

Paper list · Goes out · Where is it? · Damage row

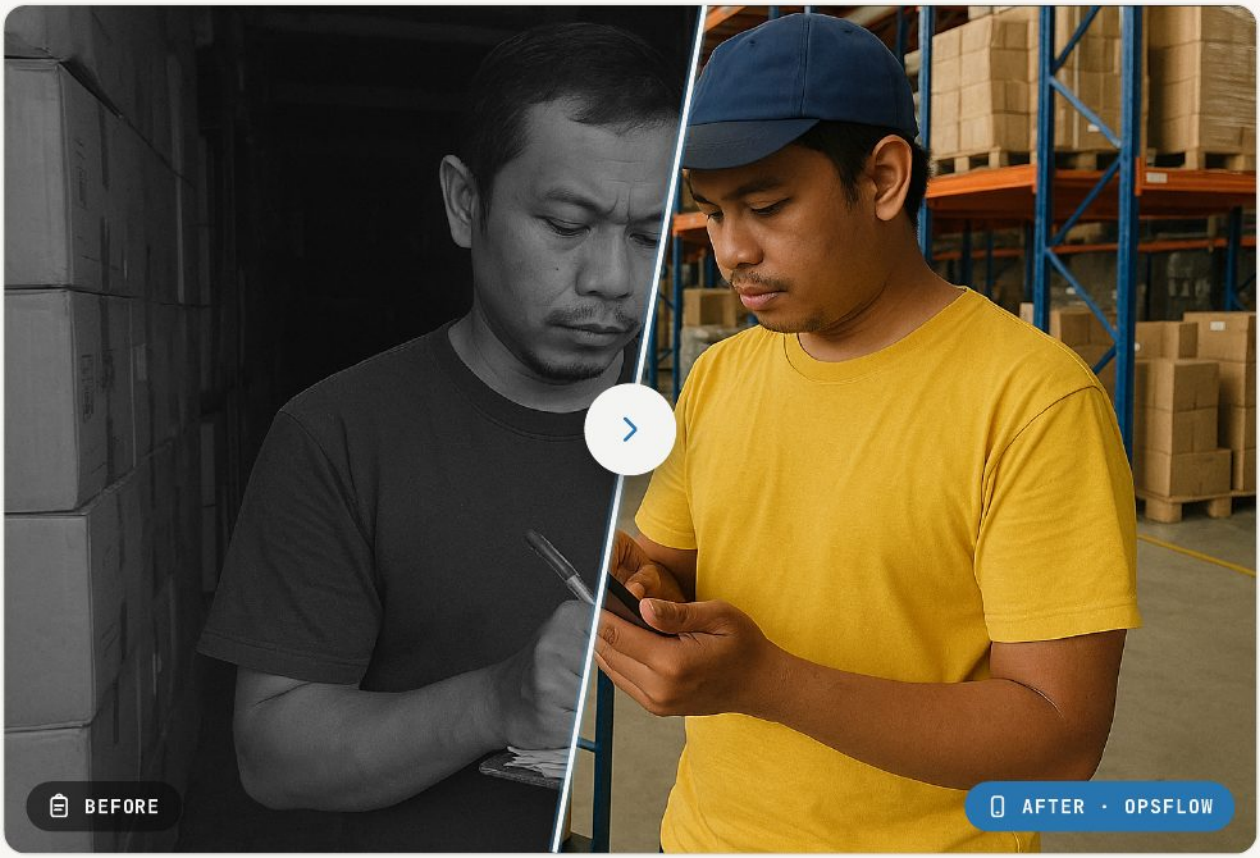
AFTER
How it works

Reserve — Check-out (photo) — Deliver — Return — Inspect — Available

TRADING / DISTRIBUTION · ORDER TO INVOICE

From order to delivery, nothing slips.

Hand-written orders mean the wrong items get sent and invoices go out days late. OpsFlow makes staff scan each item against the order, sends the invoice the moment a delivery is confirmed, and records the time and place of every drop — so disputes disappear.



Zero wrong deliveries

Staff scan each item against the order — the wrong box can't leave the warehouse.

Same-day invoicing

A confirmed delivery sends the invoice the same day — not days later.

Proof of every delivery

Each drop records the time and place — "we never got it" disputes end.

BEFORE
PEN & PAPER

Paper order — Pick blind — Wrong item — Late invoice

AFTER
How it works

Order — Pick (scan) — Pack — Deliver — Invoice

THE BUILD

Built like real software — with AI doing the boring parts.

Not a no-code toy you'll outgrow, and not a black box. OpsFlow is real, custom software on the same foundations as the apps you already use every day — yours to keep.

Next.js
the framework behind TikTok & Nike

Supabase
bank-grade secure database

PostgreSQL
trusted by banks & governments

Vercel
99.99% uptime hosting

TypeScript
catches bugs before staff do

And a lot of AI under the hood

A big part of OpsFlow is AI doing the work nobody likes: it **reads handwriting, slips and photos**, fills in the data for your staff, **flags anything that looks wrong**, and lets you ask questions in plain language — "how many vans are still out?"

Claude
Reads messy handwriting & documents; drafts and double-checks the data.

OpenAI
Reads a photo of a slip and turns it into clean, ready-to-use data.

Gemini
Pulls out and sorts the key details, fast — even in big batches.

HOW THE AI WORKS, ON THE FLOOR

1 · Capture
Staff snaps a slip or jots a note — no typing.

2 · AI reads it
It reads the handwriting, fills the fields and flags anything odd.

3 · You confirm
Your team just glances and taps approve.

You don't need to know any of these names. We show them for one reason: **a vendor who hides what they built is hiding something — and we're not.** It's your software, on industry-standard parts.

- Bank-grade security
- Yours to keep — no lock-in
- Your data stays private

HOW WE BUILD IT

Live in about three weeks.

OpsFlow is the workflow build SME bosses ask us for most — and this is exactly how they get started. Four stations, from your messiest paper process to a live, tracked app.

STATION 01 · WEEK 0

Teardown

We follow your floor for a day and map one real process from start to finish — every step, and every place things go missing — in plain language.

✓ You get: a one-page map of how your operation really runs

STATION 02 · WEEK 1–2

Build

We turn that map into a working app on web and phone — your roles, your sign-offs, your tracking — and you watch it take shape.

✓ You get: a live, clickable version of your own workflow

STATION 03 · WEEK 3

Go live

We switch it on and train your floor staff on the actual floor, in their own language — not in a slide deck.

✓ You get: your team running on OpsFlow from day one

ONGOING

Run

Hosting, support and one improvement every month. The app keeps getting better as your business grows.

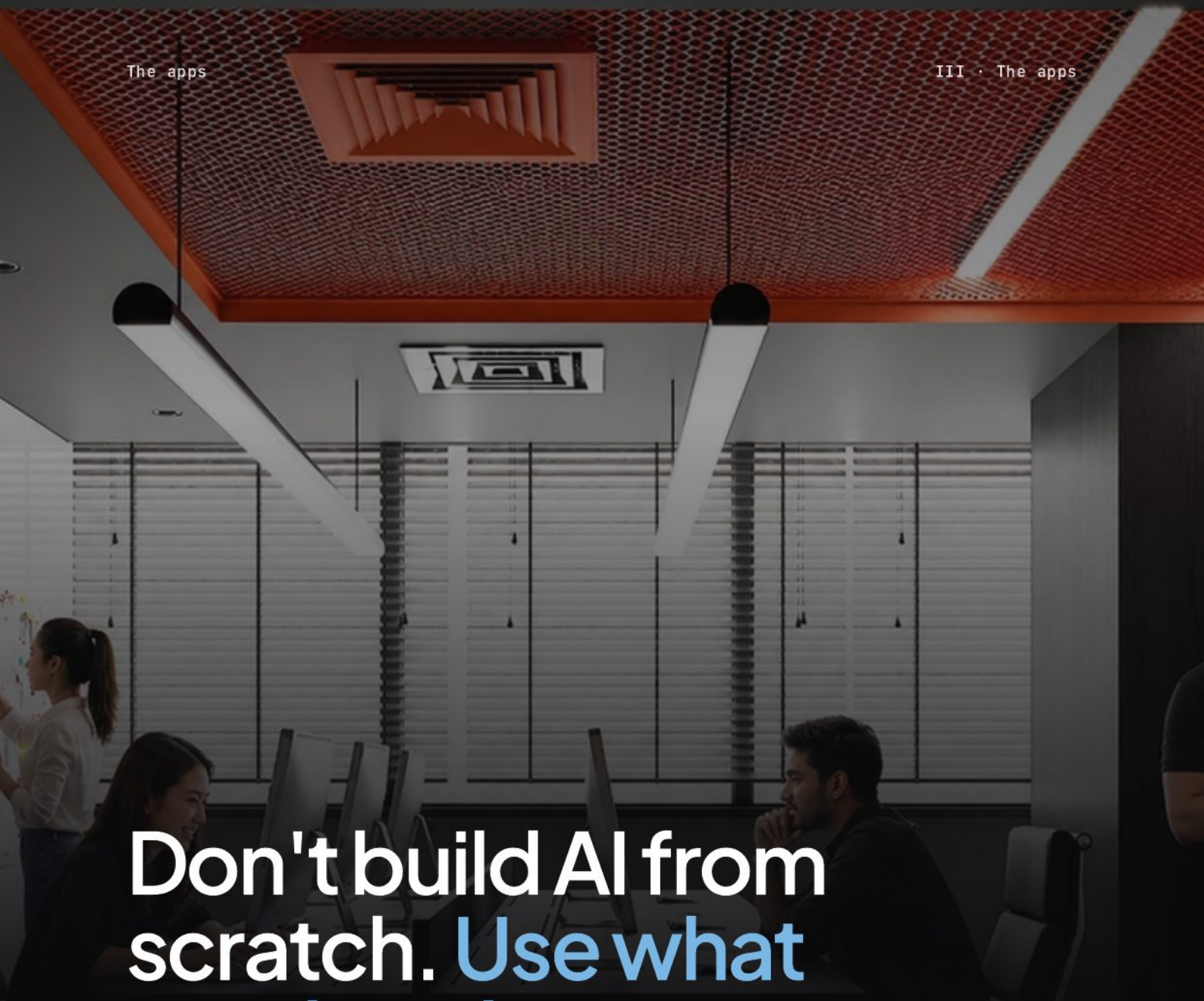
✓ You get: a system that improves while you sleep

✦ Pricing is scoped per workflow — **our team quotes you after the Teardown**, once we've seen your real process.

- **Fixed scope, no surprises**
- **Your data stays yours**
- ✓ **We train your floor staff**

Bring us your messiest paper process.
We'll map it with you in 45 minutes and show you the live version.

devteam.utopia@gmail.com
+60 17-477 9468



Don't build AI from scratch. Use what we already run.

Every one of these is an AI system we built for a real workflow across 28+ companies — collections, replies, payroll, sales, reporting. We learn how your business actually runs, then build the system that fits it.

bossos
The command center that knows your business.

slip**match**
Automate your accounting.

recurpay × **payex**
Auto-collect every rental & instalment.

auto**payroll**
100% automated salary. Your style.

utrack
Every driver. Every truck. Live.

live:**rank**
Live ranking. Boost the competition.

reply **box**
Instant WhatsApp replies — and better.

roger.
Every missed call. Tracked.

memora
Records every meeting's minutes.

hunt@
100× your B2B leads.

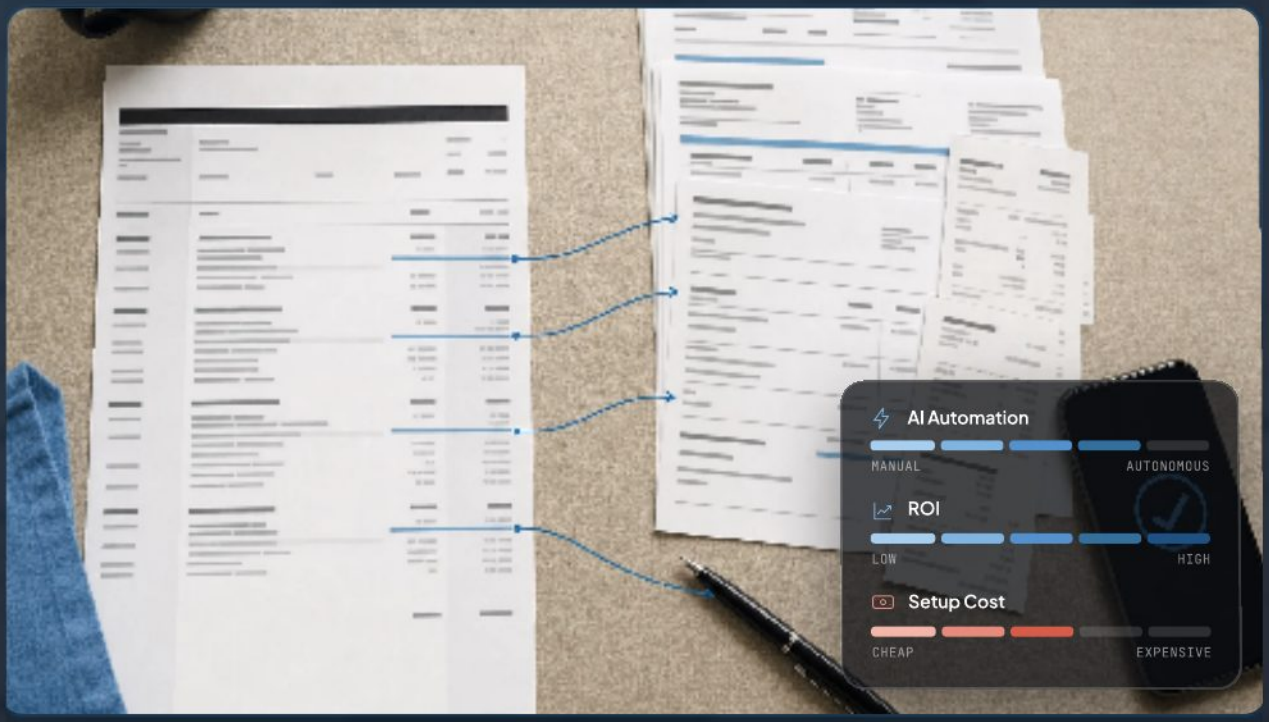
kong**card**
Clock in. Tamper-proof. Counted.

slipmatch

OPERATIONS

Close your books in a fraction of the time — every receipt and invoice matched for you.

WHO IT'S FOR Finance teams | Accountants | Business owners



WHAT YOU GET

- **95% less accounting time** — matching receipts to the bank statement is automatic — up to 11 days a month back, per accountant.
- **87% matched first pass** — the app matches most on its own; your accountant only checks the few outliers.
- **100% of slips matched** — every receipt and invoice tied to the right bank line. Nothing slips through.

HOW IT WORKS

AUTOMATED | YOU DO, ONCE

1. **No more exporting by hand**
   Your bank statement flows in automatically — no exporting and uploading by hand.
2. **Every receipt read for you**
   Amount, date and reference are pulled out of every receipt and invoice.
3. **Reconciled on its own**
   Each one is matched to the right line on the statement on its own.
4. **Check the outliers**
   Your accountant takes a quick look at the few it couldn't match — one tap and done.

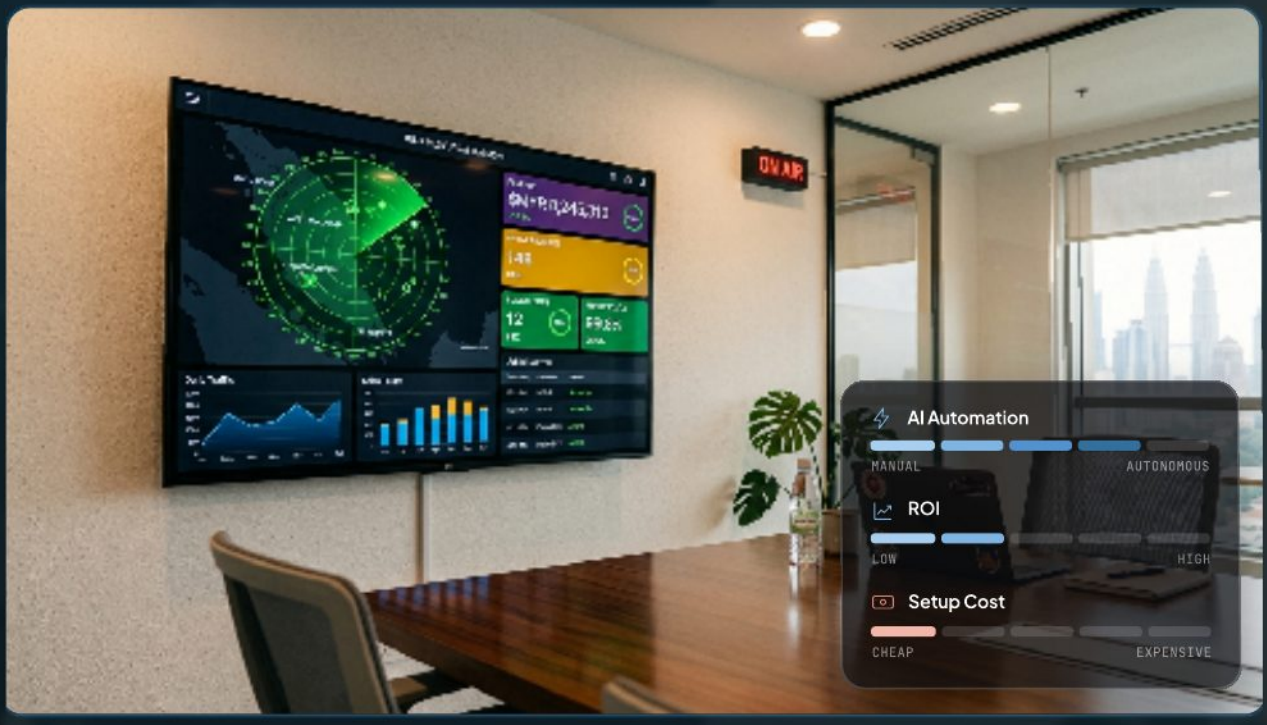
READ BY

boss OS

INTELLIGENCE

Ask your whole company anything — Boss OS pulls the answer from every system you run.

WHO IT'S FOR Owners Directors GMs



WHAT YOU GET

- **Ask in plain words** — plain-language questions answered from your real numbers — no hunting through reports.
- **Every system in one** — sales, payroll, collections and ops — one source of truth, always current.
- **Your whole group, one view** — every business in one place — it tells you what's going wrong first, before it costs you.

HOW IT WORKS

AUTOMATED · YOU DO, ONCE

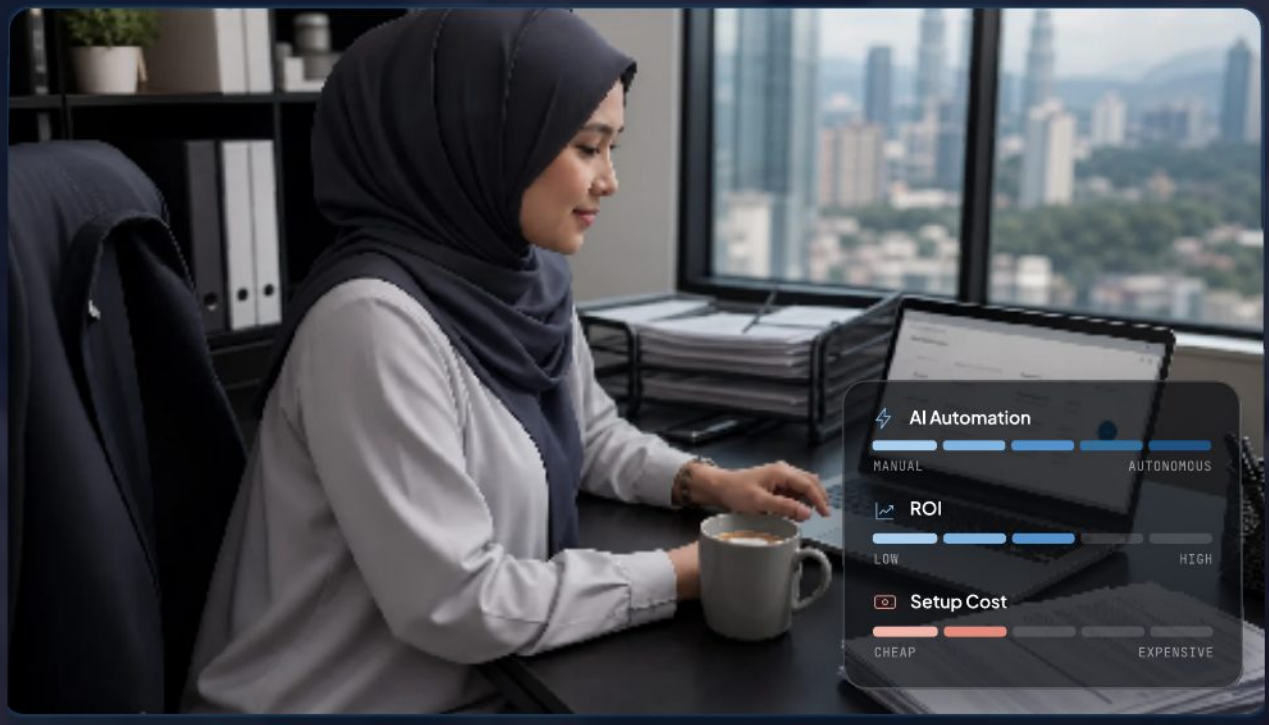
1. **Connect once, never again**
   Sales, payroll, collections and operations plug in once.
2. **One source of truth**
   Every number lives in one place, always up to date — no stale reports.
3. **Ask it anything**
   "Which customers owe me the most?" — in plain words, any time.
4. **It surfaces what matters**
   The critical few numbers — not fifty dashboards to dig through.
5. **Know what changed by breakfast**
   The important changes land in front of the boss every morning.

autopayroll

OPERATIONS

Your entire payroll, calculated exactly — autonomously, with nobody touching a spreadsheet.

WHO IT'S FOR Accountants | HR teams | Finance bosses



WHAT YOU GET

- **100% auto-calculated** — net pay, OT, advances, PCB, EPF and SOCSO — worked out exactly, no one in the loop.
- **230 hours back a month** — a mid-sized company stops spending a full headcount on manual salary math.
- **Exact to the sen** — your contracts, allowances and statutory rules built in — not a generic template.

HOW IT WORKS

AUTOMATED | YOU DO, ONCE

1. **No more chasing timesheets**
   OT and leave approvals sync from operations every night.
2. **Every salary, exact to the sen**
   Net pay, PCB, EPF, SOCSO — including staff who moved companies mid-year.
3. **Advances settle themselves**
   Salary advances and loans deduct automatically, spread monthly.
4. **Paid and filed, on time**
   Bank payment file and statutory filings ready together — staff paid on time, LHDN happy.
5. **One person approves**
   A human checks the edge cases and presses one button.

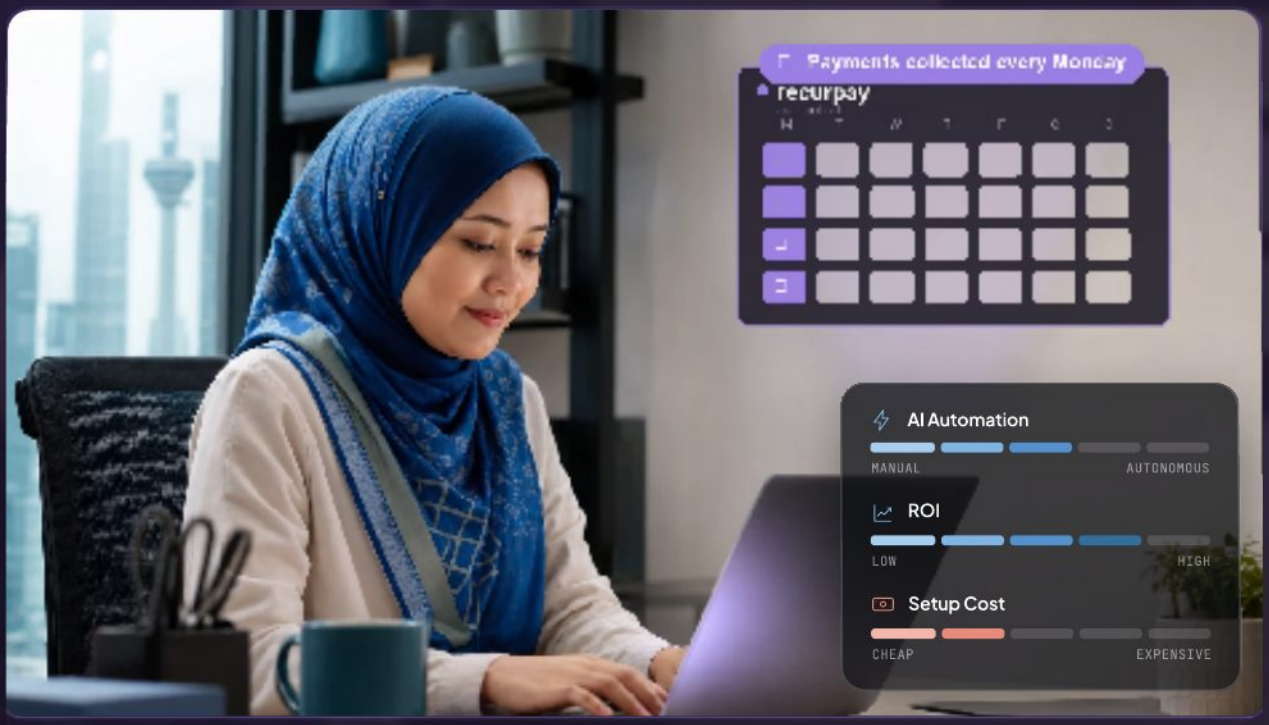
recurpay.

OPERATIONS

Collect every recurring payment automatically — with Payex — and chase the late ones without lifting a finger.

WHO IT'S FOR Rent-to-own shops | Motorcycle & appliance dealers | Rental & instalment plans

POWERED BY payex



WHAT YOU GET

- **Auto-collected via Payex** — payments come in and reconcile themselves — no manual matching.
- **Late payers auto-chased** — an SMS, then a letter of demand, fire by rule the moment a payment is missed.
- **Every instalment tracked** — every recurring payment is followed and reconciled automatically — you never chase one on a sticky note again.

HOW IT WORKS

AUTOMATED | YOU DO, ONCE

1. **Set it up once**
   Customer, amount, due date — imported once.
2. **Money comes in on its own**
   Recurring payments are charged and synced straight back in.
3. **Fewer late payers**
   Seven days before, three days before, and on the due date.
4. **Misses escalate themselves**
   Unpaid → SMS → letter of demand, automatically — by rule, not by mood.
5. **Know who to call first**
   Collections see exactly who to call first today.

live:rank

SALES

Put the leaderboard on the office TV — and watch everyone push to climb it.

WHO IT'S FOR Sales managers Sales teams



WHAT YOU GET

- **Live sales ranking** — every rep's numbers, live on the office TV the whole floor sees.
- **Sparks team competition** — your best sales teams push to top the board — motivation, for free.
- **22% more sales** — the friendly race lifts sales around 22% — without anyone doing extra.

HOW IT WORKS

AUTOMATED YOU DO, ONCE

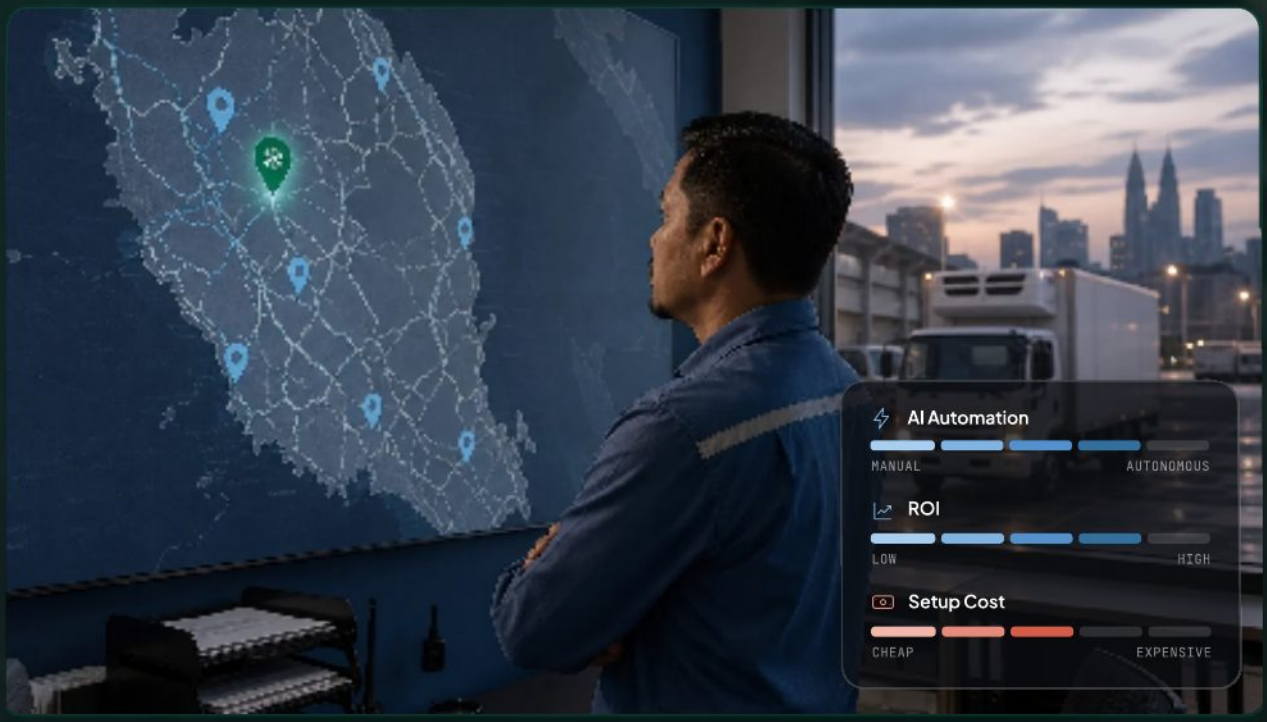
1. **Always the real number**
   POS or order systems feed the board every hour.
2. **No more Excel arguments**
   By closed value — no manual tallying, no arguments.
3. **See who's behind at a glance**
   Target met, close, or behind: green, amber, red.
4. **The score follows the rep**
   Live on the office TV and in each rep's pocket between jobs.

utrack

OPERATIONS

Know if every driver followed the route, hit every job, and didn't waste the day.

WHO IT'S FOR Ops managers | Logistics & delivery | Field crews



WHAT YOU GET

- **Every route audited** — strays, wrong stops and the scenic long way all get flagged automatically.
- **Every job timed** — late jobs and excessive rest or break time surface on their own.
- **1 scorecard per driver** — route followed, jobs done, time wasted — end of every day, no chasing.

HOW IT WORKS

AUTOMATED | YOU DO, ONCE

1. **Nothing to set up**
   Phone GPS pairs automatically; the route and jobs are loaded.
2. **Always know where the fleet is**
   Position, speed and stops stream to a live map.
3. **Strays caught automatically**
   Strayed off route or stopped somewhere odd? Flagged.
4. **A long lunch never goes unseen**
   Late jobs and long rests surface automatically.
5. **Day ends with a scorecard**
   Per driver: route followed, jobs done, time wasted.

roger.

SALES

No more missed calls.

WHO IT'S FOR Sales lines | Customer service | Phone-led businesses

GET IT ON Google Play



WHAT YOU GET

- **Every call tracked** — answered, missed or returned — per staff, every 15 minutes. Nowhere to hide.
- **Misses flagged instantly** — a WhatsApp alert goes out while the customer is still waiting.
- **RM450 saved per call** — one rescued job pays for about five months of roger.

HOW IT WORKS

AUTOMATED | YOU DO, ONCE

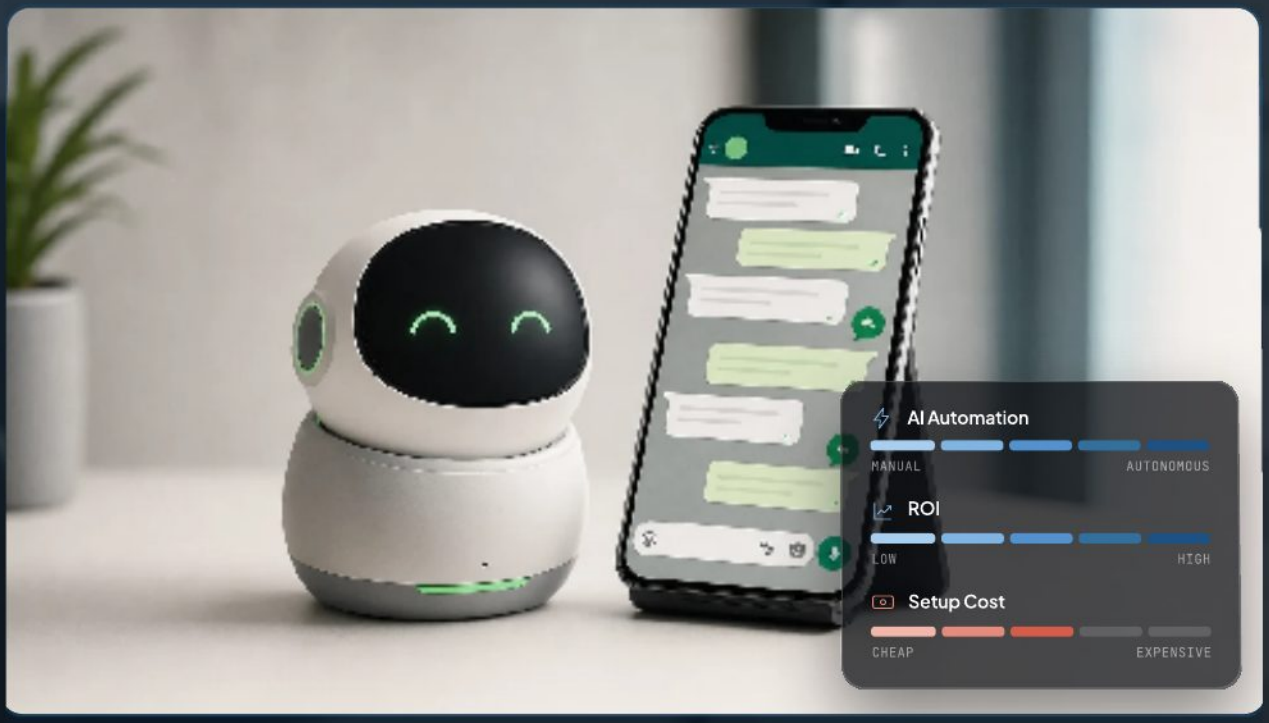
1. **Up and running in minutes**
   One APK on each work phone — it reads the phone's own call log. No new dialer to learn.
2. **No missed call goes unnoticed**
   Both SIMs, every 15 minutes, even after a restart — answered, missed or returned.
3. **Rescue it while they wait**
   An instant WhatsApp alert the moment a call is missed, plus an 8:30am summary per staff.

replybox

MARKETING

WhatsApp that answers itself — replies in seconds, learned from your own chats.

WHO IT'S FOR: Sales teams | Customer support



WHAT YOU GET

- **Replies in 1–2 seconds** — 90–95% faster than a person typing — answered from your own past chats.
- **Replies 24/7** — answers customers even on weekends and public holidays — they never wait.
- **Every chat scored** — reply time and handling rated, so each person sees where to improve.

HOW IT WORKS

AUTOMATED | YOU DO, ONCE

1. **Answers in your own voice**
   Your past WhatsApp conversations teach it how your business talks.
2. **Never miss a message**
   A question lands on WhatsApp — day or night.
3. **Answered before they cool off**
   The right answer goes back in 1–2 seconds, in your voice.
4. **Staff always know the next move**
   Staff get a recommended action, not just a reply.
5. **Every chat gets better over time**
   Reply times and chat quality scored, with tips to improve.

memora

INTELLIGENCE

Record the meeting. Everyone gets the minutes — then just ask it what was said.

WHO IT'S FOR Managers | Meeting-heavy teams



WHAT YOU GET

- **Transcript minutes later** — written speaker by speaker — nothing scribbled by hand.
- **Ask any past meeting** — "what did we decide on that?" answered from the archive — a search box over every meeting.
- **Action items auto-emailed** — everyone leaves knowing their job — no "who was supposed to do that?"

HOW IT WORKS

AUTOMATED | YOU DO, ONCE

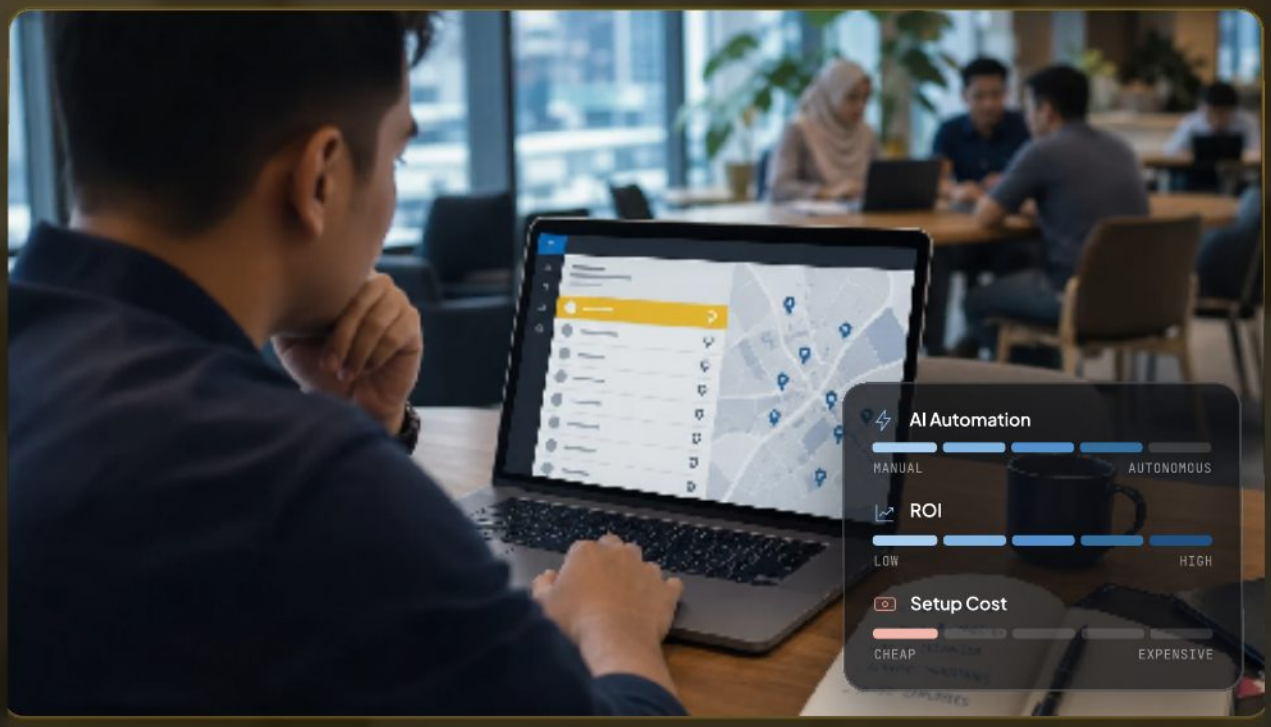
1. **Open a room, share the code**
   Everyone joins from their own phone or laptop.
2. **Nothing ever lost**
   Audio uploads in small pieces as you speak — nothing lost if a connection drops.
3. **Minutes without anyone taking them**
   The full transcript builds itself, speaker by speaker.
4. **Everyone leaves knowing their job**
   Decisions and action items land in everyone's inbox — no 'who was supposed to do that?'
5. **Ask it anything, later**
   "What did we decide about X?" — answered from every past meeting.

hunt

MARKETING

Scrape your whole market, drip them on WhatsApp for months — your team only calls the ones who bite.

WHO IT'S FOR Sales managers B2B sales teams



WHAT YOU GET

- **Whole market scraped** — every matching business with a phone number — state by state.
- **Months of auto follow-up** — a WhatsApp drip keeps nudging prospects so nothing ever goes cold.
- **Call only warm leads** — your team skips the cold list and picks up the replies.

HOW IT WORKS

AUTOMATED YOU DO, ONCE

1. **Describe your buyer in plain words**
   Plain words — the AI expands your description into real search terms.
2. **Your whole market in one list**
   Google Maps is mined state by state for matching businesses.
3. **No lead ever goes cold**
   A gentle follow-up sequence runs for weeks, even months.
4. **Only warm leads reach your team**
   Replies are flagged for your sales team.
5. **A human calls back**
   Your team only picks up the warm leads.

kongcard

OPERATIONS

Every worker clocks in from their phone — the kong card fills itself, and payday is already counted.

WHO IT'S FOR Contractors & site managers | Farms & factories | Property companies



WHAT YOU GET

- **Tamper-proof attendance** — photo + GPS clock-in from each worker's own phone — no buddy-punching, no paper card to fudge.
- **Kong card writes itself** — hours and overtime tallied automatically as workers clock in and out, day by day.
- **Payroll auto-calculated** — days × rate + overtime totalled at month-end — hand it straight to payroll.

HOW IT WORKS

AUTOMATED | YOU DO, ONCE

1. **Attendance that can't be faked**
   A photo + GPS check-in from the worker's own phone, on site — no shared punch clock.
2. **Know who's on site, live**
   The manager's phone shows a live headcount — who's actually on site right now.
3. **No more paper work-cards**
   Hours and overtime are tallied automatically, tamper-proof, day by day.
4. **No-shows surface on their own**
   Late starts, no-shows and overtime surface on their own.
5. **Payday already tallied**
   Month-end: days × rate + overtime, ready to hand to payroll.



Don't just buy AI. Learn to run it.

Two tracks — total beginners and teams already using AI. By the end of the workshop you've automated your own business, not just heard about it.

20% theory, 80% practical: Learn AI.

Learn AI the proper way and increase productivity immediately. Not a lecture you forget by Monday — a hands-on workshop your team takes straight back to the office and uses the same week.

20% THEORY — 80% PRACTICAL — BUILD ON YOUR OWN BUSINESS



WHAT YOUR STAFF WALK OUT WITH

6×
the same team, six times the output

80%
of the admin handed to AI — people freed to think

10 hrs
the same team, ten hours back every week

Day 1
you ship a working tool — building from hour one

FOR TOTAL BEGINNERS

Beginner AI Masterclass

RM 2,800 /pax · 2-day crash course

For owners and teams new to AI.

- Automate your daily admin — quoting, invoicing, chasing
- Build AI flows in Excel, Sheets and WhatsApp
- Walk out with a working tool, not notes

FOR TEAMS ALREADY USING AI

Advanced AI Masterclass

RM 4,800 /pax · 2-day crash course

For teams already using AI who want to code their own automation.

- Code your own automations, end to end
- Run secure AI on your own data, in-house
- Schedule overnight jobs your team wakes up to

WHAT CHANGES THE WEEK AFTER

Excel & spreadsheets	~~typed by hand~~	automated
Monthly reporting	~~2 days~~	20 minutes
Customer replies	~~5 minutes~~	seconds
Quotes & invoices	~~by hand~~	automatic
Chasing payments	~~manual~~	on autopilot
Accuracy	~~human errors~~	near-zero mistakes

Don't take our word for it. Take theirs.



"We didn't just learn AI — we rebuilt the whole company around it. Same team, double the output, and for the first time in years I have my weekends back."

Dato' Azri
Group Managing Director · Retail & Distribution

2× output



"Triple the leads, same team — my marketing runs on AI now."
Nurul Huda
Skincare · Shah Alam



"I came for a seminar. I left with a tool that chases every payment for me."
Tan Wei Liang
Trading · Klang



"Best training money I've spent in ten years — built on our own data."
Suresh Kumar
Logistics · KL



"Our sales tripled — unlimited leads, coming in every day."
Aiman Yusof
Property · KL



"My accountant closes the books in a single day now."
Faridah Aziz
F&B · Ampang



"One dashboard, every branch — I finally sleep at night."
Mohd Ramly
Wholesale · Klang



"Payroll that took a week now takes an afternoon."
Michelle Tan
Manufacturing · PJ



"Reply time went from minutes to seconds."
Marcus Lee
Retail · Cheras



"Stock never runs short on me anymore."
Siti Aminah
Pharmacy · JB



"Patients booked and reminded, automatically."
Hafiz Rahman
Clinic · Shah Alam



"Every event now runs like clockwork."
Aisyah Karim



"We stopped losing jobs to missed calls overnight."
Liyana Yusoff

The AI that just answers your questions is the past. This is the AI that works for you.



OUR MONEY-BACK GUARANTEE

Learn nothing, or no productivity gain? You get every ringgit back.

If your team finishes the Masterclass and hasn't built something that makes them measurably more productive, we refund the full course fee — no forms, no fine print. We can promise this because these exact tools already run across 28+ companies every day.

We build AI Automation for every size of business.

Same AI engine — three deployment paths. Pick the row that looks like you.

WHICH ONE IS YOU	TIER 1 Standard SME	TIER 2 Larger SME	TIER 3 Enterprise
Revenue	< RM 5M	RM 5–50M	RM 50M+
Team size	10–30 staff	30+ staff	120+ staff
How digital you are today	~30% digital	~50% digital	Custom · regulated
Where we start	Sales & Operations	Core systems + reporting	Local LLM · data lake
Primary focus	Revenue · cost savings	Workflow · intelligence	Privacy · control · scale
Time to first deploy	1–2 weeks	4–8 weeks	3–5 months
Investment & return	$$$ TO SET UP Fastest payback	$$$ TO SET UP Medium-term payback	$$$ TO SET UP Biggest long-term return
Investment scale	■	■ ■	■ ■ ■ ■
What changes for you	*Boss gets weekends back · cash collects itself*	*Every manager sees today's priorities by 7am*	*Private AI · data stays in your approved environment*

"AI" is no longer a big-company luxury. The same engine runs a single shop and a 350-staff group.

Source: Google Cloud, The ROI of AI · 2026

74% EARN IT BACK WITHIN A YEAR



We build your company a second brain.

Every number from all your businesses, in one place it can think with. It works every night and hands each boss a dashboard by morning — and answers any question you ask. A custom AI system built around your real workflow — with clear setup, deployment and ongoing support — your data kept within an approved business environment under your own access control.

THE DIFFERENCE

Generic AI doesn't know your business. Your second brain does.

Same questions, asked in plain language. Watch the two answers.

Generic cloud AI

CHATGPT · CLAUDE · GEMINI

How much did we sell last month?

I can't see your numbers. Please drop me your P&L or upload last month's report, then I'll try to work it out.

IT NEVER KNOWS YOUR BUSINESS — EVERY ANSWER NEEDS AN UPLOAD

Your second brain

TRAINED ON YOUR DATA · ONLINE

QUICK WIN — SPOTTED FOR YOU

Across your businesses, web traffic is **up 18% this week** — last week's Google Ads push is working 📈. But your team's WhatsApp reply time slipped to **~40 min**. Tighten that and you'll turn this traffic into sales 🎯

Who still owes us money?

3 invoices overdue: **Lim Trading RM 8,400** (12 days), Senang Mart RM 3,200, Hup Seng RM 1,950. Want me to send reminders?

Yes — please send them all now 🙏

Sending reminders... 3 min 23 sec

✅ Done — reminders sent to **123 outstanding customers** via **WhatsApp** and **Email**.

Ask it anything about your business ... Ask →

The biggest reasons to own your second brain.

01 It wakes up before you do.
Every night it reads your entire business and leaves each boss a briefing by sunrise.

02 Ask your business anything.
Last month's sales, who hasn't paid, what was said in Monday's meeting — answered in seconds.

03 A private brain, in your own environment.
Your own private AI, deployed in an approved business environment with proper access control — your data stays yours, never mixed into public AI tools like ChatGPT.

PLUGS INTO EVERYTHING YOU ALREADY USE

It reads and writes across the tools your team already lives in — no rip-and-replace, nothing new to learn.



AI that works — under your control.

Automation should increase speed, not remove accountability. Every Utopia AI workflow is designed with control points, audit trails, fallback rules and business-owner visibility.

01 Human approval where it matters.

Payroll, payments, refunds, quotations, HR actions and other high-risk decisions stay human-approved before they execute.

02 Every action is traceable.

See what the AI recommended, what data it used, who approved it, and what changed after the decision.

03 Escalation when confidence is low.

When the data is incomplete, unusual or risky, the AI does not guess — it escalates to the right person.

04 Your data stays in the right business context.

The AI learns from your approved company data, workflows, documents and rules — never random assumptions.

05 ROI is measured, not imagined.

Every automation shows the time saved, errors reduced, cost avoided or revenue improved.

We automate the work. You keep the control.



Proven where it matters — in real companies.

Before any of this reaches you, it's already running across 28+ companies every day. Here's what changed when AI took over the real work — illustrative examples shown; the live profile carries verified client results.

IBNUSINA Ibnu Sina Care

MEDICAL EQUIPMENT RENTAL · 4 BRANCHES

3,188 rental contracts, billed without a single manual reminder.

THE PROBLEM

CPAP machines, oxygen concentrators, hospital beds and wheelchairs out on rent across four branches — every contract billed and chased by hand. Renewals slipped, deposits went untracked, and finance lost days each month reconciling who still owed what.

> *"We used to chase every payment one by one on WhatsApp. Now the system bills each active contract, flags the late ones, and I just approve. My team got their month-end back."*
>
> **Nurul A.**
> Operations Lead, Ibnu Sina Care



WHAT CHANGED	BEFORE	AFTER AI
Active contracts tracked	Spreadsheets	**3,188 live**
Payment reminders	Manual, one by one	**Auto, every cycle**
Recurring auto-debit	None	**Live (PayEx)**
Month-end reconciliation	~3 days	**Same day**

3,188 active contracts auto-billed every cycle — with a human approving every payment run.

Illustrative example for layout — final profile uses verified client results.

Kak Kenduri

EVENT EQUIPMENT RENTAL & CATERING

2,664 event orders, 1,000+ items, one screen.

THE PROBLEM

Chairs, tables, canopies and catering going out to hundreds of kenduri every month — booked across notebooks and WhatsApp chats. Double-bookings crept in, deposits went missing, and 25 drivers had no single view of what went where.

> *"Before, every booking lived in someone's head or a chat. Now stock, drivers and deposits are all on one screen — we take on more jobs without more stress."*
>
> **Aida R.**
> Booking Lead, Kak Kenduri



WHAT CHANGED	BEFORE	AFTER AI
Event orders	Notebooks + chats	**2,664 on one system**
Inventory tracked	By memory	**1,000+ items live**
Double-bookings	Common	**Caught before confirm**
Driver dispatch	Ad-hoc calls	**25 drivers, one view**

2,664 event orders run on one screen — stock, drivers and deposits visible to every boss.

Illustrative example for layout — final profile uses verified client results.

Getting started.

Four easy steps, from a first look to live. Most builds go live in as fast as **three days**; a bigger one takes up to about **two months** — and either way, it's built to pay for itself.

1

We look

We watch how your work really happens — no slides, no long forms.

2

We build

We build your first AI on your real data — one workflow, done properly.

3

We go live

We train your team and stay in your WhatsApp group while everyone settles in.

4

We grow

We fix the next bottleneck, then the next — savings stack up, your cost stays flat.

HOW SOON YOU GO LIVE

3 days
a focused first build

~2 months
a bigger, deeper build

The Utopia promise

Fast, and built right

We move quickly and ship AI that actually works in your office — not a demo that falls over the next week.

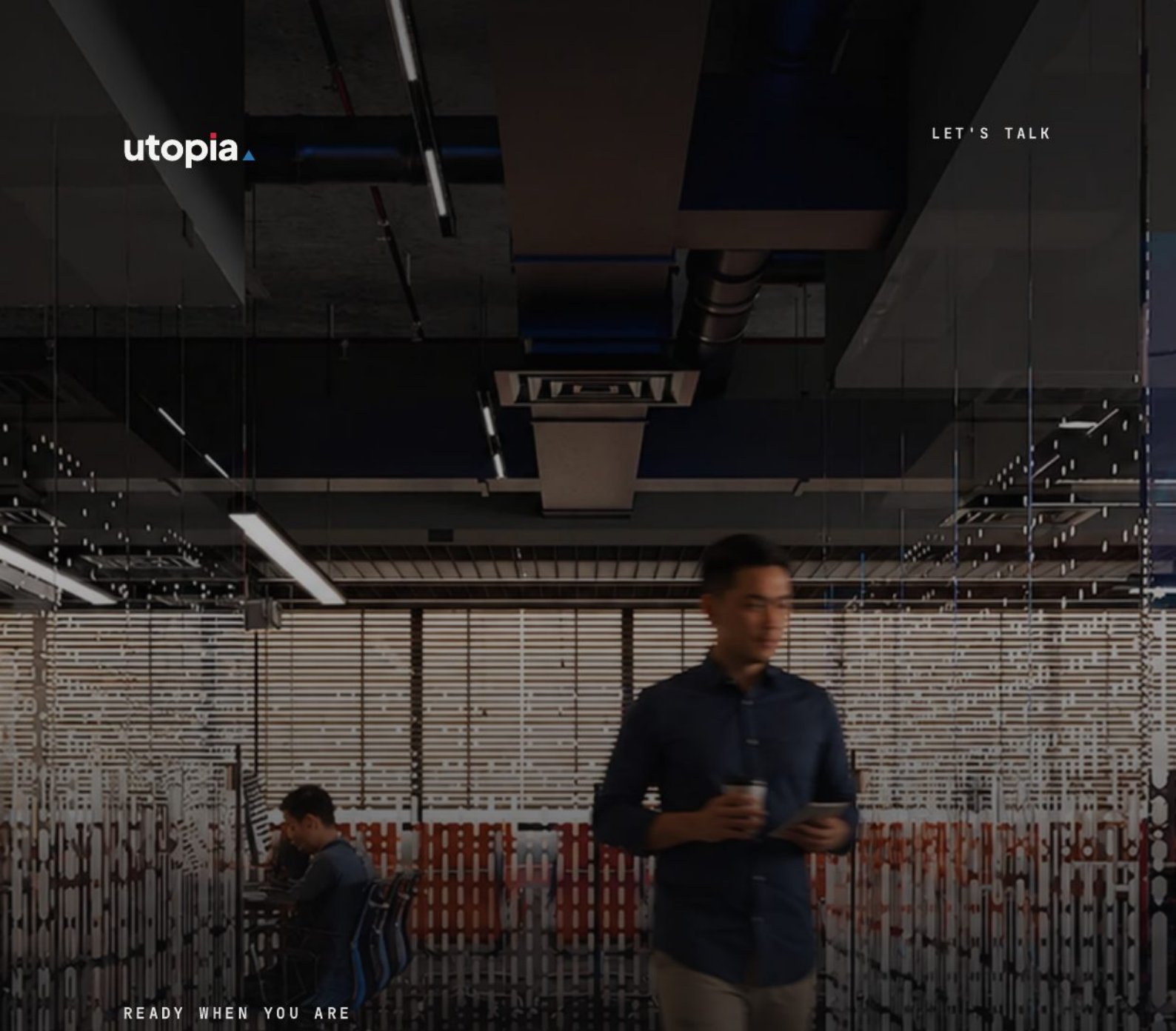
Transparent custom pricing

Clear setup, clear ongoing support terms, and no surprise charges or confusing lock-ins. You always know exactly what you're paying for.

We don't disappear

We're an operating business, not a one-off dev shop. We stay for the long run — real support, long after we've handed over.

And every project is built to pay for itself.



utopia

LET'S TALK

READY WHEN YOU ARE

The best time to start AI is today.

Let's begin. Chat with us today.

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Come see our HQ — and watch how the AI is built.

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Making AI Work · Malaysia

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